INGRAMISECURITY Ingram Micro Cyber Security Portfolio





Cyber Security Services





Ingram Micro Cyber Security Portfolio







Cyber Security Value Added Service - Global Offer

Basic Technical Services

Public Discovery

Web App Assessment

Vulnerability Assessment

Penetration Testing

Web Malware detection

PCI DSS ASV Scan

Source code review

Data Leakage Prevention

Configuration review

Consultancy Services

Governance & Strategy

Policies & Procedures

Compliance Assessment

Risk Assessment

Multi-Vendor Security
Architecture

Access Control Assessment

Managed Security Services

Regular Assessment

SOCaaS

Security Monitoring

Incident Response

Digital Forensics

Threat Intelligence

Training Services

Cyber Security Awareness (Executive, Users, IT)

Certification Training (CISSP, Security+, Network+, etc.)

Specialized training (Secure coding, Forensics examination)



Cyber Security Services – Public Discovery Report

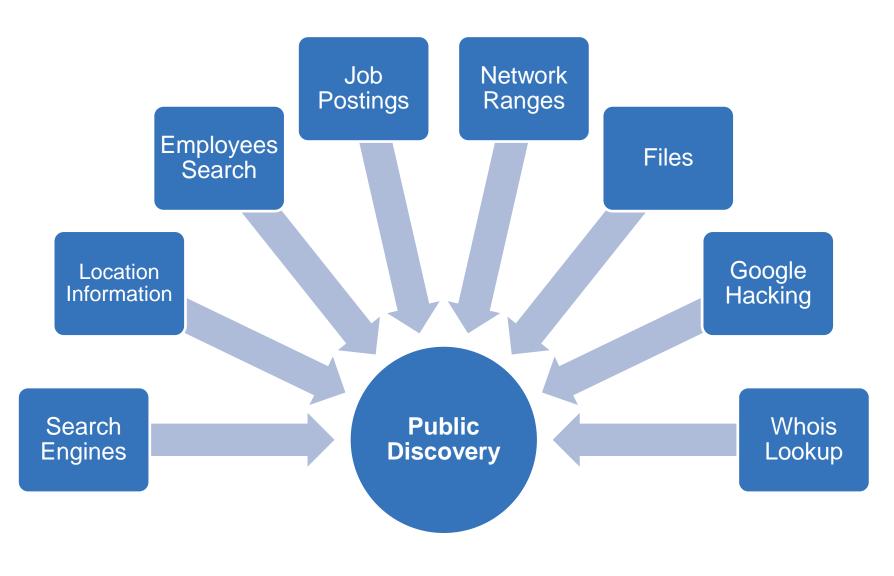
Description:

- Free of charge.
- Passive i.e.nointeraction

with client

systems.

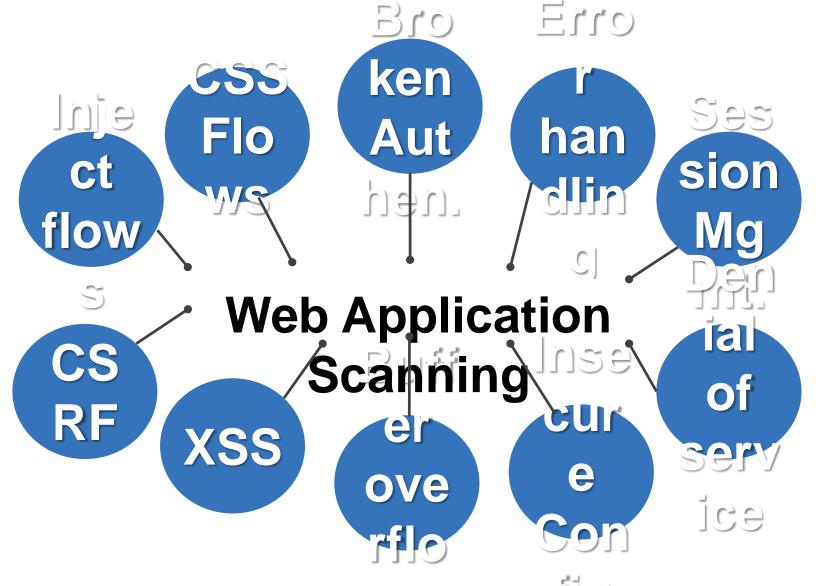
• Aims to



Cyber Security Services – Web Application Scanning

Description:

- Available in external and internal format.
- Aims to test
 web related
 vulnerabilitie
 s for public
 facing web



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Cyber Security Services – Vulnerability Assessment

Description:

 Similar to Web Vulnerability
 Scanning, however it covers all servers, network devices,

applications, and end points.

Discovery Enumeration Scaling Internal and Internal

- Identify connected
 nicclines
- Perform network
- levelstalevel
- Identify open network ports (TCP/UDP).
- Information about
- across the running services

- Testing configuration.
- Identify missing
- LECTUPED (ES
- Highlighted
 dangerous
 services.

Analyze outcome.

Analyze &

- Manually verify identified
 Merabilities.
- Verify outcome

Time to deliver:

Two business

> Cay. Report

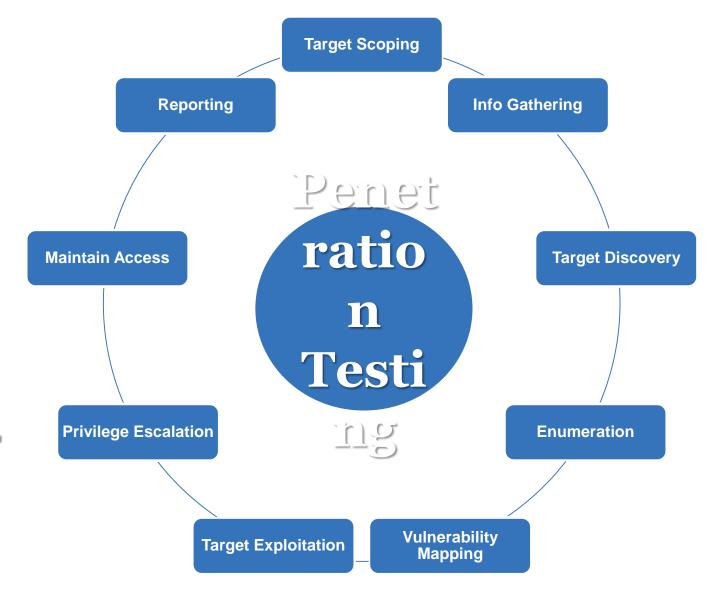
- Eliminate false positives.
- Prioritize findings according to severity and potential impact.
- Provide recommendation
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Cyber Security Services - Penetration Testing

Description:

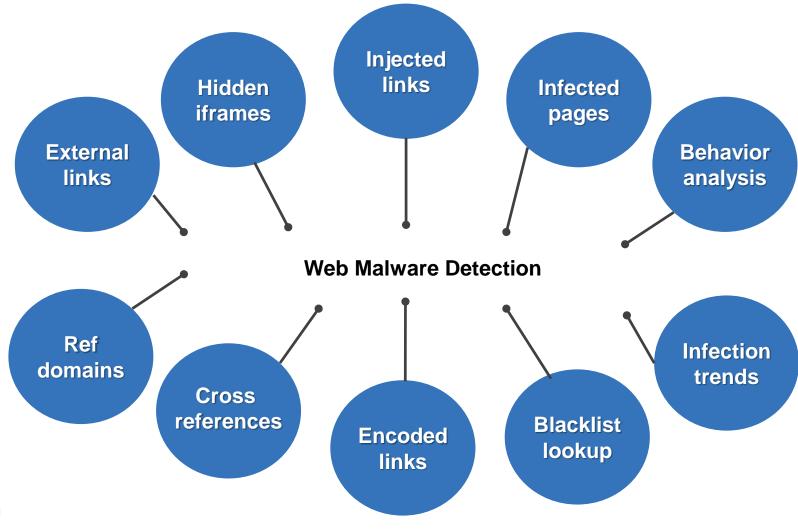
- Available in external and internal format.
- Black box penetration testing is available as well.
- Aims to identify vulnerabilities in



Cyber Security Services – Web Malware Detection

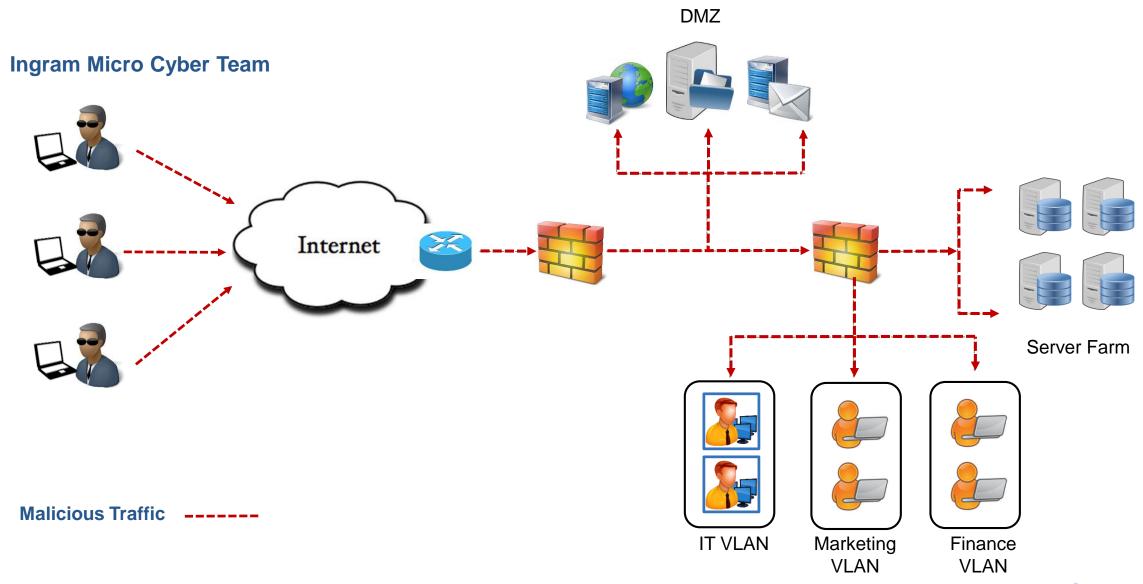
Description:

- Available in external and internal format.
- Aims to identify malwares in customer web

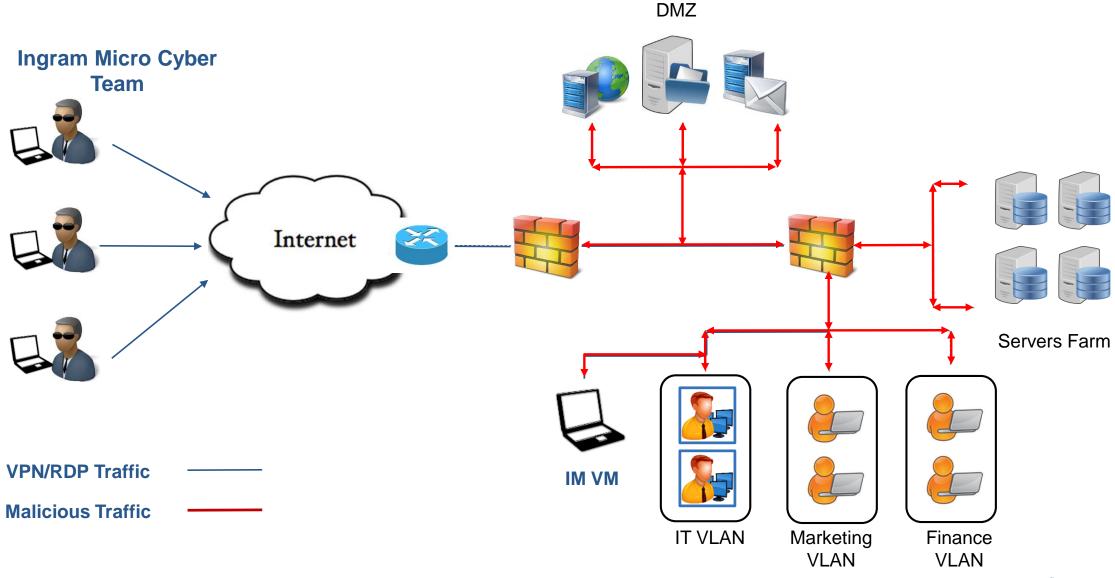




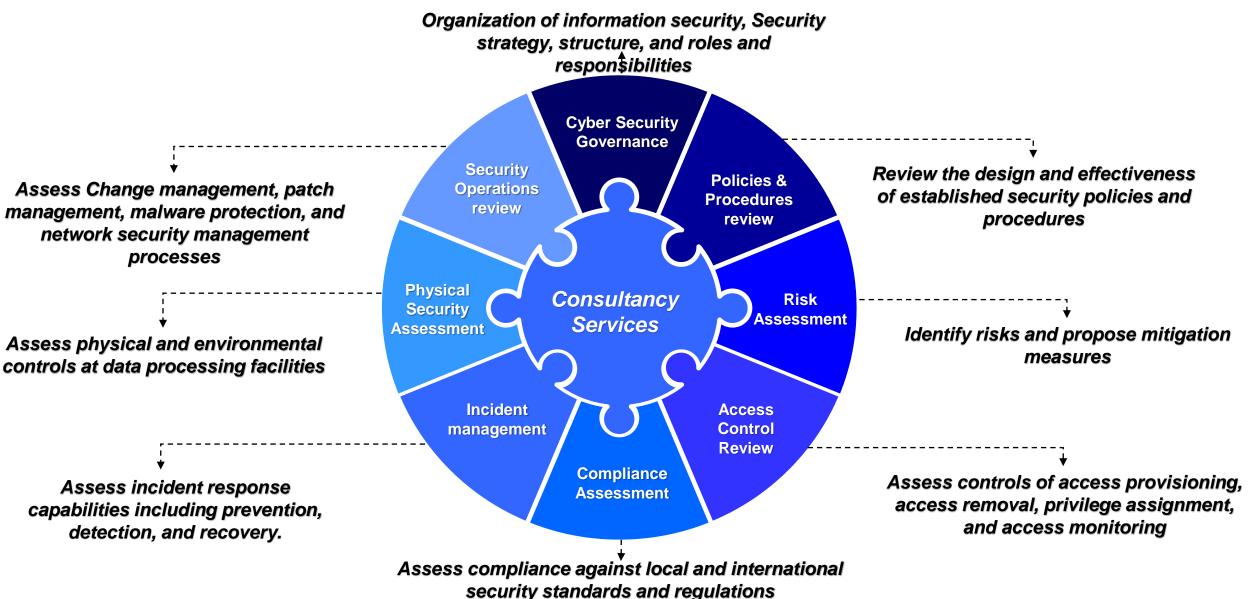
How Do We Deliver Our Services – External Format



How Do We Deliver Our Services – Internal Format



Consultancy Services



Key Questions to Ask?



Are you already compromised? Do you know How goodtarenyoupseendtyide?ences? Do



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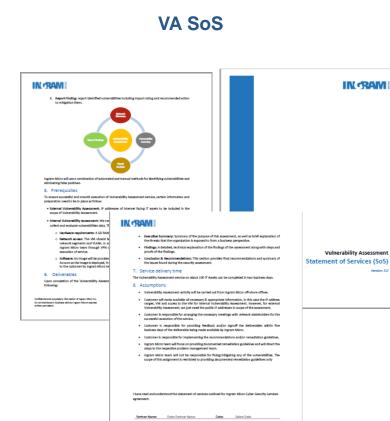


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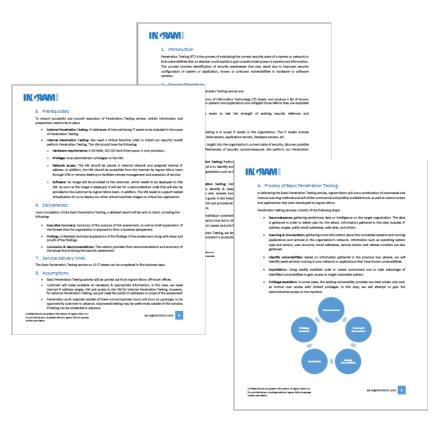
Sample Statement Of Services





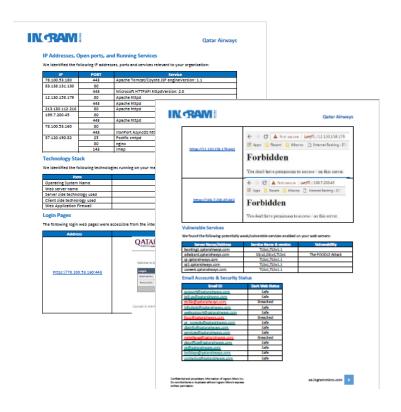
IN TRAIN

PT SoS

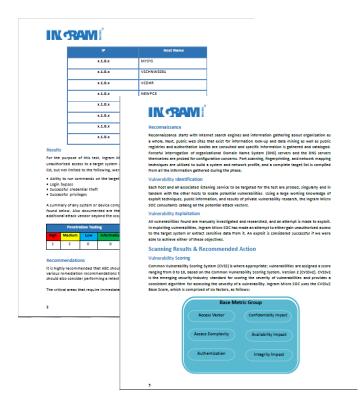


Sample Reports

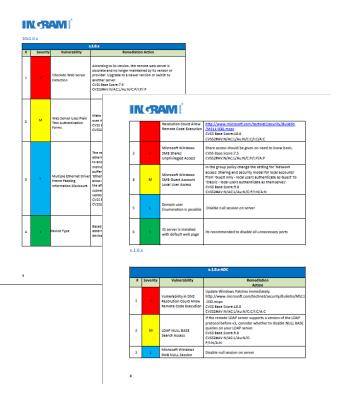
Sample PDR Reports



Sample VA Reports



Sample PT Reports







Cyber Security Trainings





Training Suite

FOUNDATIONAL TRAINING

- 1. Fundamentals of Information Security
- 2. CyberSAFE:
 Securing Assets
 for the End User

CERTIFICATION TRAINING

- 1. Cyber Security First Responder
- 2. CompTIA® N+
- 3. CompTIA® S+
- 4. CASP CISSP

RISK MANAGEMENT

- 1. Fundamentals of a Formal ISRA
- 2. NIST SP 800-30
- 3. OCTAVE
- 4. ISO 27005

COMPLIANCE

- 1. PCI DSS and Payment Card Security
- 2. ISO 27001



Training Suite: Foundational Training

Foundation al Training Certification Training Compliance

1. FUNDAMENTALS OF INFORMATION SECURITY

Key Takeaways:

- Basic tenets of information security
- Why Information Security matters
- How to implement basic security practices
- Case study and Hands-on workshop

Who Will Benefit:

 Technology users with a basic understanding of technical concepts

Course Duration: 1 day

2. CYBERSAFE: SECURING ASSETS FOR THE END USER

Key Takeaways:

- The need for information security
- Securing end-point devices such as laptops, desktops, mobile devices, etc.
- Secure use of the internet

Who Will Benefit:

 Basic users of desktops, laptops, tablets, mobile devices for activities including web browsing and email

Course Duration: ½ day



Training Suite: Certification Training



1. CYBER SECURITY FIRST RESPONDER (CFR)

Key Takeaways:

- A comprehensive approach to security
- Correct incident response mechanism

Who Will Benefit:

Cyber Security Professionals who monitor and detect security incidents

Course Duration: 5 days

2. CompTIA® ADVANCED SECURITY PRACTITIONER (CASP)

Key Takeaways:

- Enterprise security, risk management and incident response,
- Research and analysis
- integration of computing, communications and business disciplines
- Technical integration of enterprise components

Who Will Benefit:

IT professionals with strong knowledge of security

Course Duration: 5 days

Training Suite: Certification Training



3. CompTIA® SECURITY PLUS (S+)

Key Takeaways:

• Implementation, management, monitoring and troubleshooting of security as it spans across infrastructure, applications and operations

Who Will Benefit:

Technology professionals who wish to further their IT career by acquiring foundational knowledge of security

Course Duration: 5 days

4. CompTIA® NETWORK PLUS (N+)

Key Takeaways:

 Configuration, management, and troubleshooting of common wired and wireless network devices administration and/or support.

Course Duration: 5 days

Who Will Benefit:

 Entry-level technology professionals who wish to increase their knowledge of networking and acquire the skills to required for a career in network

Training Suite: Certification Training



5. CERTIFIED INFORMATION SYSTEMS SECURITY PROFESSIONAL (CISSP)

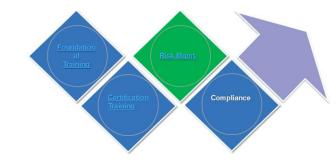
Key Takeaways:

 Identification and reinforcement of the 8 domains of Course Duration: 5 days the (ISC)2 CISSP CBK

Who Will Benefit:

 Advanced technology/information security professionals including auditors, security consultants, risk managers, network security engineers

Training Suite: Risk Management



1. FORMAL INFORMATION SECURITY RISK **ASSESSMENT**

Key Takeaways:

- The role of information security risk assessment in Who Will Benefit: securing an enterprise
- How to do a formal information security risk assessment
- **Case study and Hands-on Workshop**

Information risk professionals, information assurance professionals, auditors, pen-testers, incident responders, etc.

Course Duration: 5 days

2. RISK ASSESSMENT AS PER NIST SP 800-30

Key Takeaways:

- **Fundamentals of information security risk** assessment
- How to do a formal information security risk assessment as per the NIST SP 800-30 methodology
- **Case study and Hands-on Workshop**

Who Will Benefit:

Information risk professionals, information assurance professionals, auditors, pen-testers, incident responders, etc.

Course Duration: 5 days



Training Suite: Risk Management



3. RISK ASSESSMENT AS PER ISO 27005

Key Takeaways:

- Fundamentals of information security risk assessment
- How to do a formal information security risk assessment as per the ISO 27005 methodology
- Case study and Hands-on Workshop

Who Will Benefit:

 Information risk professionals, information assurance professionals, auditors, pen-testers, incident responders, etc.

Course Duration: 2 days

4. RISK ASSESSMENT AS PER OCTAVE

Key Takeaways:

- Fundamentals of information security risk assessment
- How to do a formal information security risk assessment as per the OCTAVE methodology
- Case study and Hands-on Workshop

Who Will Benefit:

 Information risk professionals, information assurance professionals, auditors, pen-testers, incident responders, etc.

Course Duration: 2 days



Training Suite: Compliance



1. PCI DSS

Key Takeaways:

- Fundamentals of payment card security
- The 12 PCI DSS Requirements
- Common challenges in implementation
- Critical success factors
- Case Study and Hands-on workshop

Who Will Benefit:

 Information risk professionals, information assurance professionals, auditors, individuals who process card information

Course Duration: 2 days

2. ISO 27001

Key Takeaways:

- Fundamentals of an ISMS
- ISO 27001 Controls
- Common challenges in implementation
- Critical success factors
- Case study and Hands-on Workshop

Who Will Benefit:

 Information risk professionals, information assurance professionals, auditors, individuals who process card information

Course Duration: 2 days



Ingram Micro - Global Leader in Technology & Supply Chain Services

\$50 Billion

In revenue

19.6M+

Sq. Ft across

125 logistic centers

& 35 Service centers

200,000 Customers & 2,000 Vendors

500 Million

units shipped per year

тор 10 Global Supplier

Operations in

52 Countries with

32,000 + associates covering

6 continents

Handling

1 of 3

mobile devices in U.S.

1/3
of the Top Telcos

Only distributor with ISO 37001:2016 certification

Ingram Micro Strategy – Accelerating Digital Transformation











Will drive Growth in









INCRAME SECURITY

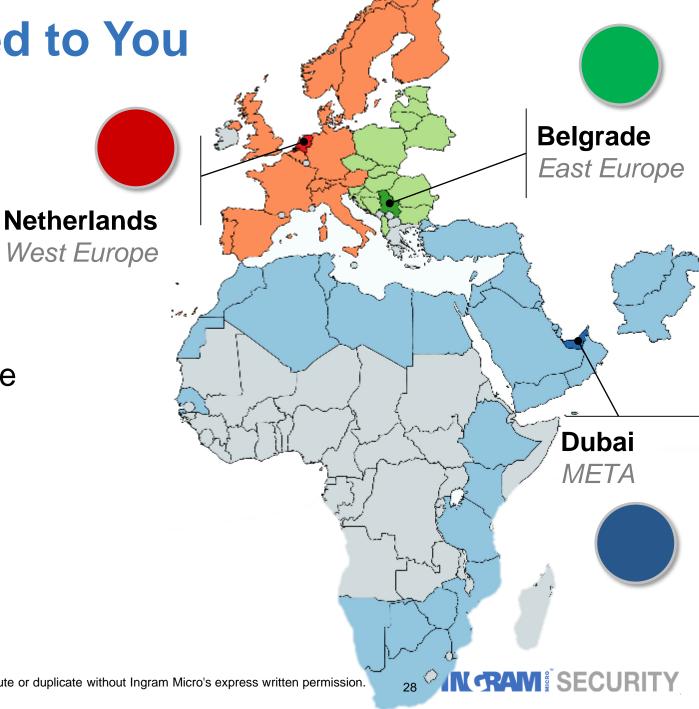
Expert People Dedicated to You

EMEA Security Next Centers Of Excellence (COEs)

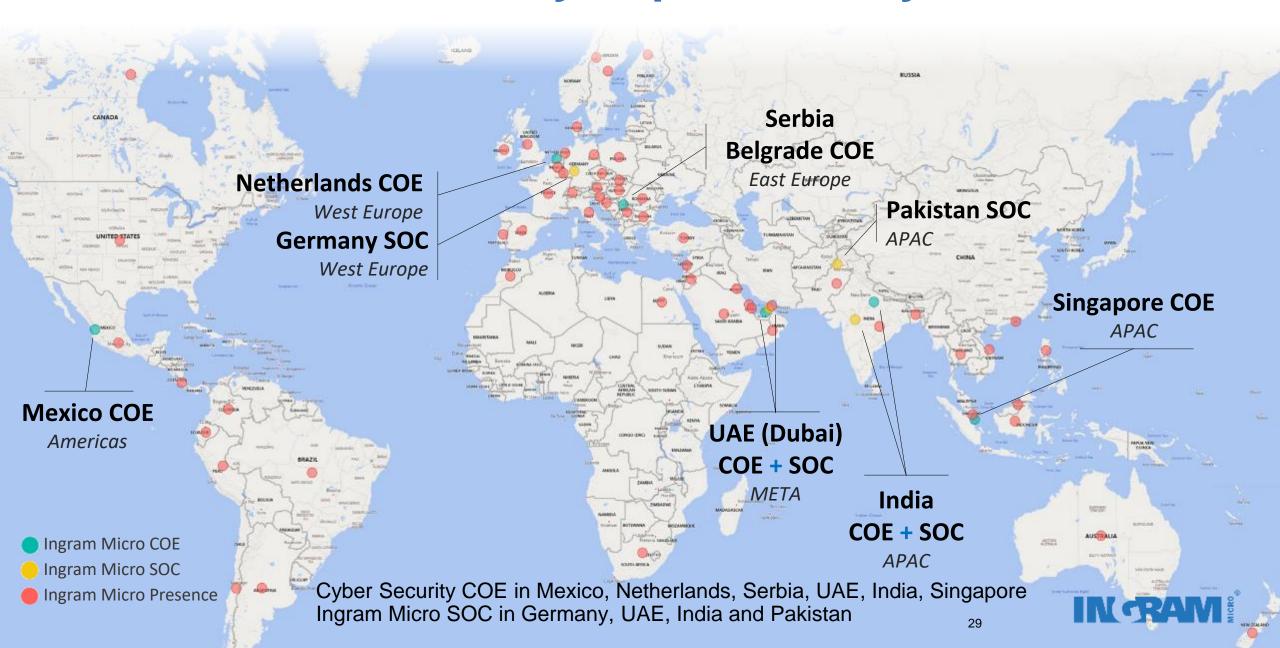
COE covering Western Europe in Netherlands (Utrecht)

COE covering Central + East Europe in Belgrade

COE covering META (Dubai)



Global Team of Security Experts Ready to Serve



Security next Proven Partner GTM Process



Security *M*EXT Solutions for Cyber Security Leaders

Ingram Micro gives you the advantage of the best people, processes and technology to take your Cyber Security practice to the next level













Advanced Cyber Security Trainings



Consulting Services











Privacy Training



Managed Security Services





Security nEXT Trainings Portfolio Built for Partners

FOUNDATIONAL TRAININGS

Fundamentals of Cyber Security

CyberSAFE

Fundamentals of Information Risk

CERTIFICATION TRAININGS

CISSP

CompTIA Security+

CompTIA Network+

CASP

CyberSec First Responder

RISK AND COMPLIANCE

Risk Assessment as per NIST SP 800-30

Risk Assessment as per OCTAVE

PCI DSS and Payment Card Security

ISO 27001 Compliance

NESA, ISR, ADSIC compliance

EMERGENT TECHNOLOGIES

IoT and Cyber Security

Blockchain and Cyber Security

Artificial Intelligence and Cyber Security

PRIVACY (GDPR)

CIPP/Europe



CIPM



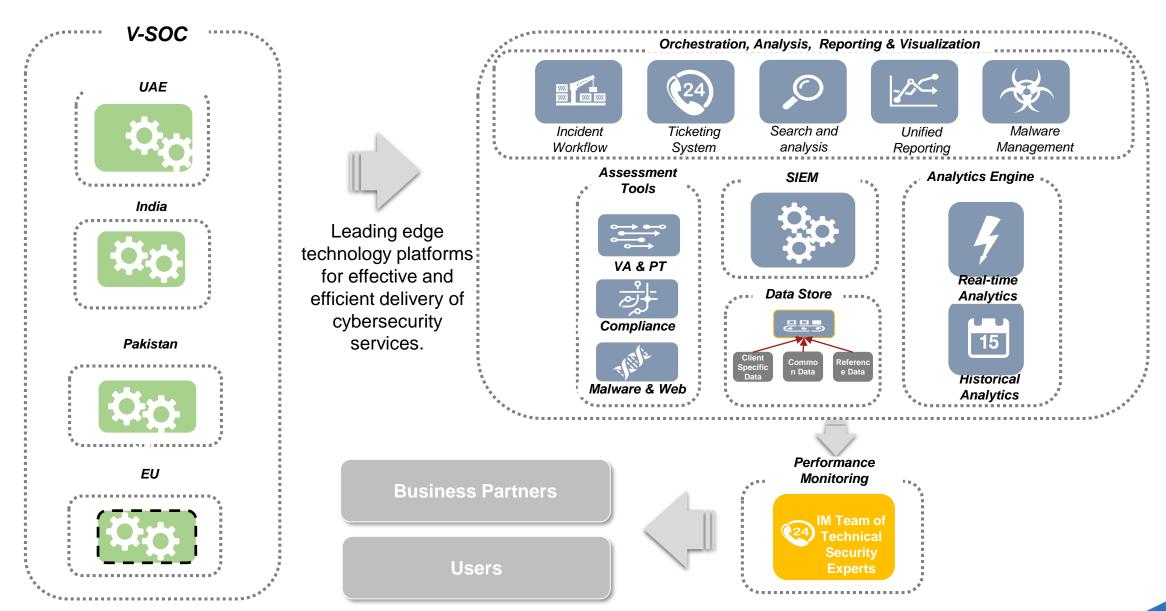
Privacy Legislation in the UAE

GDPR Foundations

GDPR Implementation



Security *n*EXT Ingram Micro Virtual Security Operation Center



Security nEXT Services Portfolio Built for Partners

Technical Assessments

DATA

- Public Discovery Scan
- Database Security Assessment
- Digital Forensics

APPLICATION

- Source Code Review
- Web App Assessment
- Web Malware Detection
- Mobile App Assessment

DEVICE

- Vulnerability Assessment
- Configuration Review

NETWORK

- Network Architecture Review
- Network Audit
- Penetration Testing (Black box & White box)

Consulting

GOVERNANCE

- Information/Cyber Security Strategy
- Information/Cyber Security Operating model
- Data Classification
- Information/Cyber Security Policies
 - + Procedures

RISK

Risk Assessment

COMPLIANCE

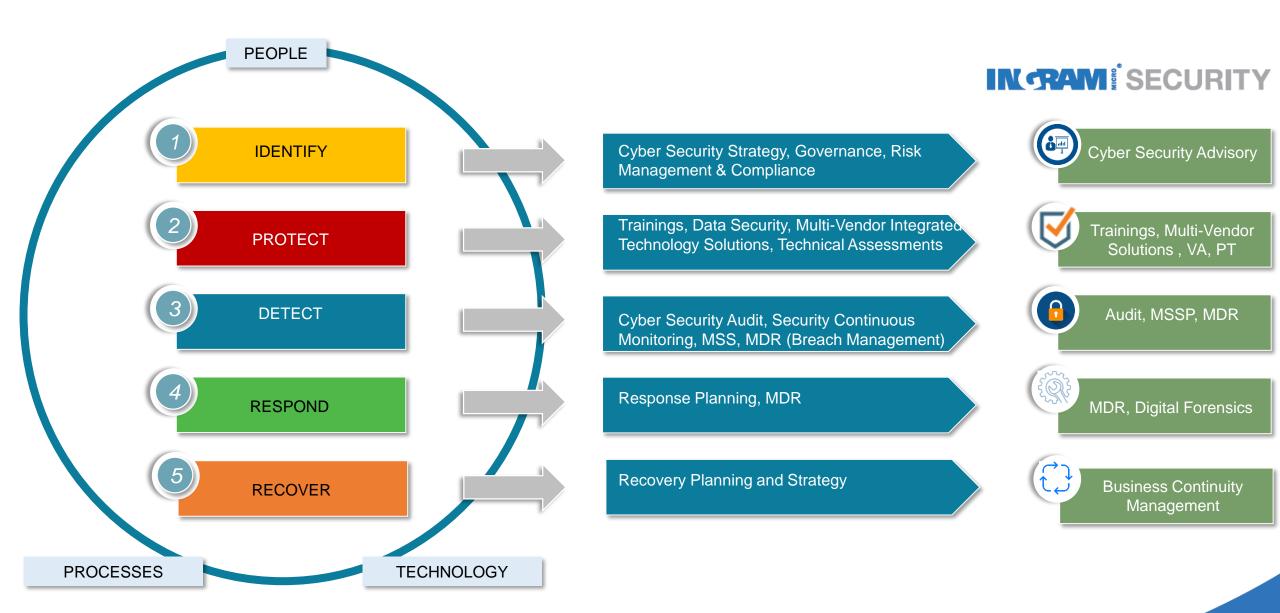
GDPR, ISO 27001, PCI DSS, NIST SP 800-30, NESA, ISR, ADSIC, SAMA

- Information Security/Cyber/IT Audit
- Gap Assessment
- Remediation Support
- Certification Assistance

Managed Security Services

- Compliance Monitoring
- Log Management
- Intrusion Detection
- Incident Response
- Threat Intelligence
- Threat Hunting
- Fraud Monitoring
- Malware Protection
- Digital Forensics
- SOC Advisory

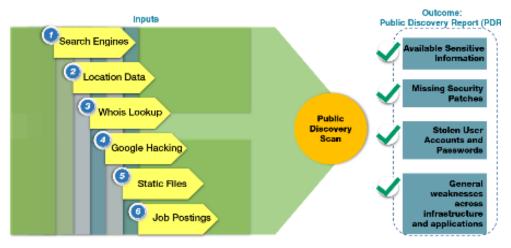
Security *M*EXT Solution Portfolio



Security *MEXT* Tools & Own Products

- Discovery Report
- CyberGram Ingram Micro Cyber Security Self Assessment Tool
- Ingram Micro Virtual Lab
- Security Awareness Tools: Trainings & Videos
- Security Bundles
- Multi-Vendor Solution

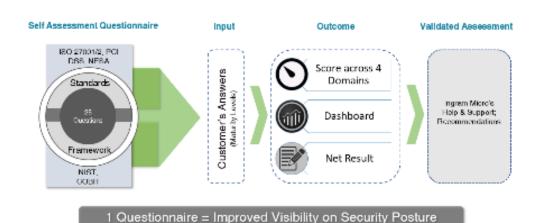
Security MEXT Technology Tools Built For You



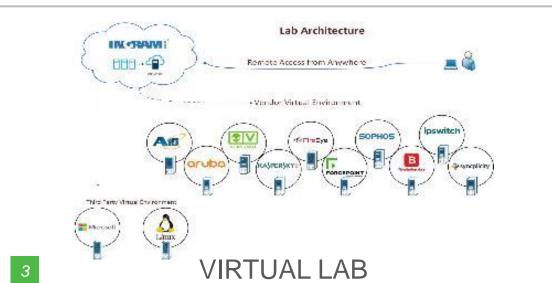
DISCOVERY REPORT



SECURITY AWARENESS TRAININGS



CYBERGRAM

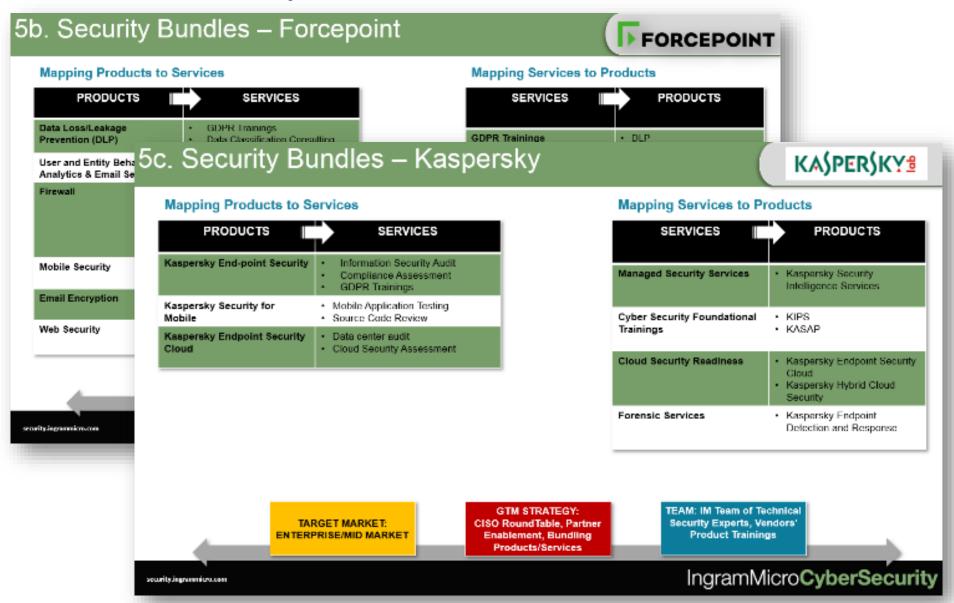


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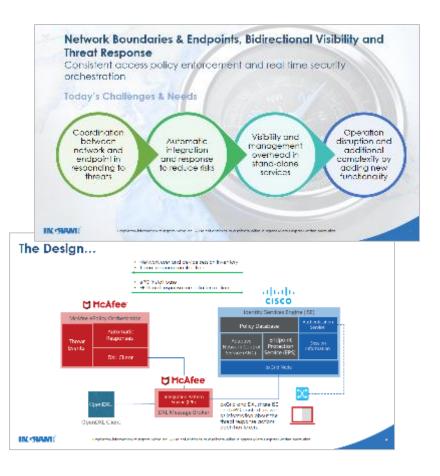
5. Security Bundles – Samples

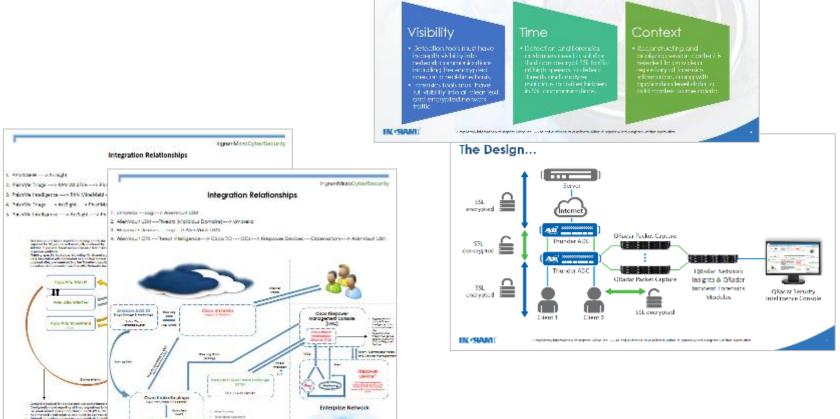


² Kaspersky



6. Multi-Vendor Solutioning





Bring Hidden Threats & Malicious Activities to the Surface

Simplify Threat Defection & Incident Forensics

Today's Challenges & Needs

